

## Hardman Johnston International Equity

2022 FIRST QUARTER FACT SHEET

Firm: We are an independent, global equity boutique investing in high-quality growth companies at value prices.

**Philosophy:** We believe earnings growth drives stock performance over time and that there are short term inefficiencies in the market that can create attractive entry points. For over three decades, we have followed a focused and

disciplined investment process that results in concentrated, high conviction portfolios with high active share.

**Strategy:** We adhere to a disciplined philosophy and process and consistently apply this along with deep fundamental

research in our stock selection. The portfolio will invest in 20 to 30 companies located outside the United

States, diversified by industry and country.

COMPOSITE PERFORMANCE¹ (%) (period ending March 31, 2022)						
	1st QTR	1 Year	3 Years	5 Years	10 Years	Inception
International Equity (gross of fees)	-15.20	-10.43	10.91	11.09	9.25	10.87
International Equity (net of fees)	-15.32	-10.93	10.31	10.48	8.60	10.28
MSCI EAFE Net Index	-5.91	1.16	7.78	6.71	6.27	5.25
MSCI AC World ex US Net Index	-5.44	-1.48	7.51	6.76	5.55	N/A

GENERAL INFORMATION <sup>2</sup>	
Strategy Assets	\$6,522.7 million
Firm Assets	\$8,348.8 million
Strategy Benchmark	MSCI EAFE Net
Number of Positions	25
% in Top 10	51.8
Active Share (%)	93.3
Composite Inception Date	Sep-1993

GROWTH OF	\$10,000 SINCE INCEPTION <sup>3</sup>
\$250,000	International Equity Composite (net)
\$200,000 -	→ MSCI EAFE Net Index
\$150,000 -	\$162,784
\$100,000 -	
\$50,000 -	\$43,076
\$0 <del> </del> 1993	1997 2001 2005 2009 2013 2017 2021

PORTFOLIO CHARACTERISTICS <sup>4</sup>	HJ INTL	EAFE
Weighted Average Market Cap. (\$B)	101.1	83.7
Median Market Cap. (\$B)	47.9	13.3
EPS Growth: 3 to 5 year forecast (%)	20.6	11.2
EPS Growth: 5 year trailing (%)	4.2	7.4
P/E Ratio: 12 Months - forward	26.0	17.9
P/E Ratio: 12 Months - trailing	34.0	16.7
Return on Equity: 5 Year (%)	15.3	14.0

FIVE LARGEST HOLDINGS (%)	HJ INTL	EAFE
AstraZeneca plc	6.8	1.3
ICICI Bank Ltd.	5.4	0.0
Genmab AS	5.1	0.2
Safran S.A.	5.1	0.3
Airbus SE	5.1	0.4

Refer to important disclosures on page 2.



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SECTOR EXPOSURE <sup>5</sup> (	%)		
Sector	HJ INTL	EAFE	Under / Over the Benchmark
Info. Technology	25.2	8.6	
Industrials	22.0	15.4	_
Cons. Discretionary	16.8	11.5	_
Health Care	17.7	13.0	_
Real Estate	0.0	2.9	
Comm. Services	1.6	4.8	<u> </u>
Utilities	0.0	3.4	•
Energy	0.0	4.1	•
Materials	0.0	8.2	_
Financials	8.7	17.7	_
Cons. Staples	0.0	10.2	_
Cash	8.0	0.0	_
			-20% -10% 0% 10% 20%

REGION EXPOSURE <sup>5</sup> (%)						
Region	HJ INTL	EAFE	Under / Over the Benchmark			
Emerging Markets	15.9	0.0				
Pacific ex Japan	10.4	12.7	ļ			
United Kingdom	11.1	15.3				
Japan	16.6	22.3				
Europe	38.0	49.7				
Cash	8.0	0.0				
			-20% 0% 20%			

CONTRIBUTORS & DETRACTORS					
First Quarter	Average Weight (%)	Total Effect <sup>7</sup> (%)	Last Twelve Months	Average Weight (%)	Total Effect <sup>7</sup> (%)
Largest Contributors			Largest Contributors		
AstraZeneca plc	5.87	0.87	Atlassian Corp.	4.71	2.01
Alkermes plc	1.74	0.28	AstraZeneca plc	4.70	1.14
Safran S.A.	5.31	0.14	ICICI Bank Ltd.	5.08	0.93
Largest Detractors			Largest Detractors		
Puma SE	4.55	-1.18	Melco Resorts & Entertainment Ltd.	3.36	-3.37
Aptiv plc	4.56	-1.08	Alibaba Health Information Technology	1.44	-2.13
Nidec Corp.	3.83	-1.04	Nidec Corp.	4.14	-1.56

## General Disclosures:

Preliminary data as of March 31, 2022. Source: FactSet, Hardman Johnston Global Advisors LLC®. Strategy holdings are based on a representative account. (1) Performance is preliminary. Performance greater than one year is annualized. Net performance reflects the deduction of advisory fees. The MSCI AC World ex US Net index is shown as supplemental information and complements the fully compliant International Equity presentation. The MSCI AC World ex US Net index inception date is 1/1/2010. Past performance does not guarantee future results. The inception date of the composite is September 30, 1993. (2) Active share is calculated in FactSet. International Equity strategy assets include all derivations of the international and international ADR accounts managed by the firm. In the event the portfolio holds multiple share classes of a company, the total number of positions reflects the multiple share classes as a single position. (3) Performance is based on the cumulative return of the net track record of the composits cource: Hardman Johnston Global Advisors LLC®. (4) All characteristics are calculated in FactSet. EPS, ROE, and P/E figures reflect interquartile weighted mean. (5) Hardman Johnston Global Advisors LLC® generally uses Global Industry Classification Standard to determine sector classification. Hardman Johnston may reclassify a company into a more suitable sector if it believes that the GICS classification for a specific company does not accurately classify the company from our perspective. (6) Securities reflect the period's three largest contributors and detractors to total effect. Total effect reflects a position's total contribution to excess performance relative to the stated benchmark. (7) Total effect includes only securities that may have contributed or detracted from relative results.

Portfolio holdings and/or allocations shown are as of the date indicated and may not be representative of future investments. The holdings and/or allocations shown may not represent all of the portfolio's investments. Future investments may or may not be profitable. Any mention of past investment decisions is intended only to illustrate our investment approach and/or strategy and is not indicative of the performance of the strategy as a whole. It should not be assumed that any investment decisions shown will be profitable, or that any investment decisions made in the future will be profitable or will equal the performance of the investments discussed herein. A complete list of past recommendations is available upon request.

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