

Hardman Johnston International Equity

2025 FIRST QUARTER FACT SHEET

Firm

Hardman Johnston Global Advisors is an independent, global equity boutique investing in high-quality growth companies at value prices

Philosophy & Strategy

- For over three decades, we have followed a focused and disciplined investment process resulting in concentrated, high conviction portfolios with high active share
- We believe earnings growth drives stock performance over time
- Short term inefficiencies in the market can create attractive entry points
- The International Equity strategy will invest in 20 to 30 non-US companies, diversified by industry and country

	General Information	
	Firm Assets	\$6,706.8 million
	Strategy Assets	\$4,995.3 million
	Benchmark	MSCI EAFE Net
	Number of Positions	24
	Tracking Error: 5 year trailing (%)	8.7
	Active Share (%)	90.8
	Composite Inception Date	Sep-1993

■ International Equity Composite (gross)

■ International Equity Composite (net)

MSCI EAFE Net Index

- MSCI EAFE Net Index
- MSCI AC World ex US Net Index



Performance is through March 31, 2025. Periods greater than one year are annualized. Past performance does not guarantee future results. Net performance reflects the deduction of advisory fees and reinvestment of income (if applicable). The MSCI AC World ex US Net Index is shown as supplemental information. The MSCI AC World ex US Index inception date is 1/1/2001. Composite inception date: September 30, 1993.

Portfolio Characteristics ³	HJ INTL	EAFE
Weighted Average Market Cap. (\$B)	132.2	91.0
Median Market Cap. (\$B)	59.3	16.0
EPS Growth: 3 to 5 year forecast (%)	16.6	8.6
Revenue Growth: 3 to 5 year forecast (%)	9.9	6.1
P/E Ratio: 12 Months – forward	18.6	17.1
P/E Ratio: 12 Months - trailing	20.6	19.0
PEG Ratio: 12 Months - forward	1.1	2.0
Return on Equity: 5 Year (%) - trailing	14.4	13.9
Long-Term Debt / Equity (%)	70.7	73.7
Turnover: 12 Months - Trailing (%)	35.5	

Growth of \$10,000 Since Inception⁴ \$250,000 \$188,262 \$200,000 \$150,000 \$100,000 \$50,000 \$51,381 1993 1997 2001 2005 2009 2013 2017 2021 International Equity Composite (net)

MSCI EAFE Net Index

EAFE Weight HJ INTL **Five Largest Holdings** Industry⁵ Sector⁵ **Domicile⁵** Weight (%) (%) Prosus NV **Consumer Discretionary Broadline Retail** Netherlands 5.7 0.4 Safran S.A. **Industrials** Aerospace & Defense France 5.7 0.6 Mitsubishi Heavy Industries, Ltd. Industrials Machinery Japan 5.5 0.3 Airbus SE Industrials Aerospace & Defense France 5.5 0.6 Diversified Telecomm. Deutsche Telekom AG Communication Services Germany 5.4 Services Refer to important disclosures on page 2.



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Sector Exposure⁵ (%) Under / Over the HJ INTL **EAFE** Sector Benchmark 27.6 Industrials 17.8 Cons. Discretionary 17.7 10.4 Health Care 17.5 12.2 Info. Technology 12.0 8.0 Comm. Services 5.4 5.0 Real Estate 0.0 1.9 Utilities 0.0 3.4 3.7 0.0 Energy Materials 0.0 5.7

23.6

8.3

0.0

16.2

0.0

Region Exposure ⁵ (%)			
Region	HJ INTL	EAFE	Under / Over the
O			Benchmark
Emerging Markets	12.8	0.0	
Europe	55.6	52.6	<u>_</u>
North America	1.7	0.0	<u></u>
United Kingdom	10.3	15.2	
Japan	15.9	21.7	
Pacific ex Japan	0.0	10.5	_
Cash	3.7	0.0	_

Contributors & Detractors⁶ (%)

Financials

Cash

Cons. Staples

Last Quarter	Average Weight (%)	Total Effect ⁷ (%)	Last Twelve Months	Average Weight (%)	Total Effect ⁷ (%)
Largest Contributors			Largest Contributors		
Rheinmetall AG	4.19	3.20	Rheinmetall AG	4.03	3.72
Deutsche Telekom AG	5.11	0.69	Mitsubishi Heavy Industries, Ltd.	4.58	3.35
Standard Chartered PLC	5.37	0.69	Standard Chartered PLC	3.89	2.49
Largest Detractors			Largest Detractors		
Taiwan Semiconductor Mfg. Co., Ltd.	5.49	-1.33	LVMH	3.91	-1.43
UCB S.A.	5.14	-1.01	Novo Nordisk A/S	4.32	-1.31
Prysmian S.p.A.	4.58	-1.00	ASML Holding N.V.	3.90	-1.17

10% 20%

<u>General Disclosures:</u> Preliminary data as of March 31, 2025. Source: FactSet. Hardman Johnston Global Advisors LLC®. Strategy holdings are based on a representative account. (1) Active share is calculated in FactSet. International Equity strategy assets include all derivations of the international and international ADR accounts managed by the firm. In the event the portfolio holds multiple share classes of a company, the total number of positions reflects the multiple share classes as a single position. Tracking Error is calculated against the strategy's primary benchmark using monthly returns for the past 5 years. (2) Performance is preliminary. Performance greater than one year is annualized. Net performance reflects the deduction of advisory fees. The MSCI AC World ex US Net index is shown as supplemental information and complements the fully compliant International Equity presentation. The MSCI AC World ex US Net Index inception date is 1/1/2001. **Past performance does not guarantee future results.** The inception date of the composite is September 30, 1993. (3) All characteristics are calculated in FactSet. PEG Ratio is calculated as "P/E Ratio: 12 Months - forward" divided by "EPS Growth: 3 to 5 year forecast". Long-Term Debt/Equity is calculated as longterm debt divided by total shareholders' equity. EPS, Revenue Growth, P/E, PEG, ROE, and Long-Term Debt/Equity figures reflect interquartile weighted mean. Turnover is based on aggregate purchases and sales over prior 12 months. (4) Performance is based on the cumulative return of the net track record of the composite. Source: Hardman Johnston Global Advisors LLC®. (5) Hardman Johnston Global Advisors LLC®. generally uses Global Industry Classification Standard to determine sector and domicile classification. Hardman Johnston may reclassify a company into a more suitable sector or domicile if it believes that the GICS classification for a specific company does not accurately classify the company from our perspective. (6) Securities reflect the period's three largest contributors and detractors to total effect. Total effect reflects a position's total contribution to excess performance relative to the stated benchmark. (7) Total effect includes only securities that were held in the Hardman Johnston representative account and excludes benchmark-only securities that may have contributed or detracted from relative results.

Portfolio holdings and/or allocations shown are as of the date indicated and may not be representative of future investments. The holdings and/or allocations shown may not represent all of the portfolio's investments. Future investments may or may not be profitable. Any mention of past investment decisions is intended only to illustrate our investment approach and/or strategy and is not indicative of the performance of the strategy as a whole. It should not be assumed that any investment decisions shown will be profitable, or that any investment decisions made in the future will be profitable or will equal the performance of the investments discussed herein. A complete list of past recommendations is available upon request

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Index Benchmarks: Indices are unmanaged. The figures for the index reflect the reinvestment of all income

Lai gest Detractors			
LVMH	3.91	-1.43	
Novo Nordisk A/S	4.32	-1.31	
ASML Holding N.V.	3.90	-1.17	
or dividends, as applicable, but do not reflect the de			

-20% -10% 0% 10% 20%

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they are well known, easily recognized by investors, and reflect those indices that Hardman Johnston believes, in part based on industry practice, provide a suitable benchmark against which to evaluate the investment or

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